

March, 2014

Dear Habitat Supporter,

Thank you for your interest in Hartford Area Habitat for Humanity's 2013 Annual Report. In this report you will find information about our affiliate's achievements and financial activities during the last fiscal year, which ended June 30, 2013.

As an organization, Hartford Area Habitat for Humanity is celebrating its 25th Anniversary in 2014. We are looking forward to all that is to come this year and beyond. By summer, we will complete the six-home project in Bloomfield and one home at 32 Ward Street in Hartford. Our projects in Bristol and on Laurel Street are well underway, with completion dates late in 2014. Plans for additional projects in East Hartford, Hartford, and New Britain are in the works as well.

Off the jobsite, the long anticipated opening of our ReStore[™] is planned for July of 2014 and we could not be more thrilled to engage the community in this endeavor. As we seek to provide more opportunities for folks like you to join us in our goal of *Building More Than a House*, we hope to expand our footprint in the Hartford Area with celebrations of our 25th Anniversary and activities that bring each part of our organization to light—from volunteers and donors to homeowners and community stakeholders. Without each piece, our organization would struggle to be successful and we are thankful for the commitment and support from each person who devotes time and resources to our mission.

With your help we will continue building houses in partnership with God's people in need, until every hardworking family in Greater Hartford has a safe, affordable, decent place to live.

We are grateful for all you have given, and we ask that you keep Hartford Area Habitat for Humanity in your prayers.

In partnership,

Carpenter

Pamela R. Carpenter Board Chair



FORWARD

2013 Annual Report

Hartford Area

Habitat for Humanity

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A Letter from Don

Dear Habitat Friends,

We are pleased to present Hartford Area Habitat for Humanity's 2013 Annual Report.

2012-2013 was a year of celebration and renewal. Highlighted by the completion of our 200th home in the greater Hartford area, it emphasized our sustained and collective commitment to provide positive, life changing opportunities to families, neighborhoods, and communities. We celebrated the completion of the sixteen townhomes on South Marshall Street in Hartford's Asylum Hill neighborhood. It was a complex build, supported by many generous donors, the City of Hartford, the Asylum Hill Neighborhood Association, and many other community organization—all working in collaboration. Thousands of volunteer construction hours made it possible for sixteen new homeowners to establish roots and lead the way toward further revitalization of the street. Elsewhere in Hartford, Clay Arsenal neighborhood residents on Liberty Street warmly welcomed two new homeowners into their brand new Victorian style houses.

As we looked forward to fiscal year 2013-2014, our plans include six homes to be built in Bloomfield, and one on Ward Street in Hartford's Frog Hollow neighborhood. In addition, we are excited to begin building three homes in Bristol, our first venture into that city. Finally, several greater Hartford faith communities have come together again in interfaith celebration and collaboration to fund and build a home at 271 Laurel Street in Hartford, affectionately known as the *House of Faith*.

We are grateful for your many hands and hearts that come together in faithful unity of purpose. You make Hartford Habitat's mission possible. On behalf of our more than two hundred homeowners and their families whose lives have been positively transformed, thank you for your support of Hartford Area Habitat for Humanity.

In partnership,

Sonald H Shaw fr.

Donald H. Shaw, Jr. Interim Executive Director



What Your Donation Builds

\$100,000 = A House

- \$ 25,000 = Foundation
- \$ 15,000 = Lumber
- \$ 10,000 = Electrical
- \$ 5,000 = Drywall
- \$ 3,500 = Windows
- \$ 1,000 = Sheet Rock
- \$ 500 = Sub-flooring
- \$ 250 = Exterior Doors
 - 100 = Kitchen Sink



Thanks, friends!

In the 2012-2013 fiscal year, 963 individuals, businesses, foundations, churches, and civic organizations supported Hartford Area Habitat for Humanity with financial contributions. Not every person is able to swing a hammer or raise a wall, but each one of us can make a difference in the lives of the families we serve. It is through your generous support that we are able continue our mission of *Building More Than a House*. Thank you.



The Rush Family

When asked about becoming a homeowner, Amber Rush said, "Every person's dream is to be financially secure and to have a place to call their own. As a single parent, that dream is not always a reality." Current rental costs for a two-bedroom apartment in the Hartford area are almost unbearable, a fact that caused Amber to start doing research as she searched for a new home for her family. Amber applied for a Habitat home because the organization is Christian-based and "God is a strong force in [her] life." She believes it was a blessing to be selected.

Amber moved into her new home on South Marshall Street in December of 2012. She could not have been more excited to share this accomplishment with her young daughter. Of the experience, Amber said, "The greatest gift a mother could give to a child is a room of their own. When my daughter starts school, she will not have to move from place to place. We will be deeply rooted in our community and a consistent partner with Habitat for Humanity. Our family is forever grateful for this opportunity."

Amber Rush accomplished a lot this year—in addition to closing on her Habitat home, she also graduated with a Bachelor's Degree in Political Science. Like many of the families we serve, Amber's story is one of dedication, hard work, sacrifice, and ultimately, of success. *Building More Than a House* means more to us than providing safe, decent, affordable housing. The mission starts here, but extends much further with the hope of changing the lives of our homeowners and of future generations.













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2012-2013 Building by the Numbers

- 4,929 Hartford Habitat Volunteer Builders 15,750 Volunteer Building Hours Worked 2,500 Sweat-Equity Hours Completed by Hartford Habitat Homeowners 750 Hours Spent on Home-Buyer Education & Financial Literacy Programs 196
 - Days Hartford Habitat Volunteers Spent Building
 - 10 Families Who Received Keys to Their New Homes

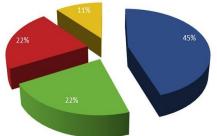
Statement of Financial Position

June 30, 2013 (Audited)

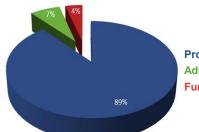
Assets

Revenue and Support

Current Assets Property & Equipment—Net Mortgage Notes Receivable Other Assets	\$ 5,685,129 \$ 187,719 \$ 4,307,820 \$ 4,036,228	Contributions Grants Sales to Homeowners Other Income	\$ 2,066,306 \$ 989,669 \$ 1,000,000 \$ 525,795
Total Assets	\$14,216,896	Total Revenue and Support	\$ 4,581,770
Liabilities and Net Assets		Expenses	
Current Liabilities Long-Term Debt	\$ 522,299 \$ 5,708,673	Program Services Administration Fundraising	\$ 3,196,526 \$ 275,169 \$ 131,661
Total Liabilities	\$ 6,230,972	Total Expenses	\$ 3,603,356
Net Assets—Unrestricted Net Assets—Temporarily Restricted	\$ 7,147,057 \$ 838,867	Change in Net Assets Net Assets, Beginning of Year	\$ 978,414 \$ 7,007,510
Total Net Assets Total Liabilities & Net Assets	\$ 7,985,924 \$14,216,896	Net Assets, End of Year	\$ 7,985,924



Contributions: 45% Grants: 22% Sales to Homeowners: 22% Other Income: 11%



Statement of Activities & Changes in Net Assets Fiscal Year Ended June 30, 2013 (Audited)

> Program Services: 89% Administration: 7% Fundraising: 4%

Board of Directors

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